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The Landlord Academy Founder Signs Three-Book Deal *At same time, company attracts major investor*

Tampa, FL June 27 2006 Most people have books written about them only when they die or after a long distinguished career. 33-year old Bryan Chavis' story of overcoming obstacles and starting a landlord training program is still unfolding. But readers can guess the ending – success.

How-to manuals for landlords sold from the trunk of Chavis' car led to a three-book deal signed this month with literary guru, Vigliano & Associates. The New York City agency's clients have made the NY Times best seller list thirty nine times with seven books placing number one. They are currently working with celebrities like NBA star Shaquille O'Neill, magician David Blaine, The estate of Elvis Presley and actress Jenny McCarthy.

Also in June, Chavis began writing a new chapter for his company, **The Landlord Academy**, by attracting a major investor. Harry Hedaya, president and founder of The Loan Corporation, recently bought fifty percent of the academy.

“People have asked me how I could give up half of my baby. This is my baby. But I feel like I just landed the true apprenticeship, without having to compete with 20 people on TV,” Chavis said.

Chavis met Hedaya at an educational seminar Hedaya was giving on investing and the pair saw an immediate fit. Like Chavis, Hedaya started his company in 2000 as a one-man operation. From answering the phones, to loan officer to marketing and bookkeeping, Hedaya wore every hat. Six years later, The Loan Corporation is fast approaching one billion dollars in closed loans. The Tampa-based company is the regional leader in the direct mortgage lending industry with five locations, nearly two hundred employees and clients in seven states. Broker Magazine's annual top fifty listing ranked The Loan Corporation the number one producing mortgage brokerage company in the state of Florida.

“The first thing I asked Bryan is if you don't have to worry about money or resources, what would you do? Bryan is on a mission. He is going somewhere with this and I look forward to seeing him grow through what we are doing here at The Loan Corporation,” Hedaya said.

More about Bryan Chavis

33-year old Bryan Chavis grew up in rural Polk County, Florida, where teachers labeled him mildly retarded. Diagnosed with Attention Deficit Disorder, Hyperactivity and Dyslexia, the public school system literally put him in a box and forgot about him. In elementary school, Bryan sat in a desk covered by a used refrigerator box with a hole cut out in front, so he would not cause any distractions to others. Chavis barely graduated high school.

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Today, Chavis' real estate courses on property management are taught in colleges, on-line and at seminars around the state of Florida. The Florida Real Estate Commission recognizes completion of those courses for continuing education credits. **The Landlord Academy** covers topics ranging from evaluating rental areas, fair housing law, maximizing cash flow, day-to-day property management, landlord/tenant issues and marketing techniques.

"We began our classes out of a broom closet at Kinko's for 3-5 people. I sold how-to manuals out of my Jetta with no air conditioning." Chavis said about The Landlord Academy's birth.

Chavis got his start in real estate with a job managing an apartment complex. He went on to manage properties for private investors, but found it was too time-consuming to grow a business. The idea for teaching others how to manage properties evolved from a passing conversation with someone on a flight who suggested he write a book.

Now, Chavis has his own learning center with a graduate list that includes major real estate companies, realtor associations, housing authorities and several Florida municipalities. Even local celebrities like New York Yankees right fielder Gary Sheffield and WBA/ WBC Super Welterweight Boxing Champion Winky Wright are benefiting from Chavis' education.

In the March 2006 issue of Maddux Business Report, the slugger with a .291 batting average credits Chavis for teaching him how to invest in real estate.

"Anytime you invest this kind of money, you want to know the business. I'm looking for turnkey properties and am sincere about bringing these neighborhoods back the way they should be," Gary Sheffield told reporters about his experience at **The Landlord Academy**.

Remembering what it was like to overcome learning disabilities, Chavis is now investing in schools that specialize in helping kids with similar challenges. In 2006, Chavis helped raise \$14,000 for Academy Prep at the 2nd Annual Winky Wright Landlord Academy Celebrity & Charity Golf Tournament.

If you ask Bryan Chavis how he went from being labeled mildly retarded to a respected educator and entrepreneur, you will hear a story of determination and hard work or "hustle" as he refers to it.

Chavis is married and resides in Tampa, Florida. His wife, Laney, coordinates all speaking engagements, seminars, workshops and round tables.

For more information about The Landlord Academy, visit them at www.landlording101.com or call 813-732-1902.

For more information about The Loan Corporation, visit them at www.tlcfl.com or call

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